

March 30th, 2012

Phillip Lindley, Executive Director ConnectME Authority Cross State Office Building State House Station 78 Augusta, Maine 04333-0078

Re: Pre-Application Letter - Special Installation Project

Dear Phil:

In response to the Authority's announcement of its seventh grant round, Premium Choice Broadband is pleased to submit this Pre-Application letter for our Special Installation Project.

- 1. We propose to install small relay stations in unserved pocket areas within our existing geographic coverage that will cover approximately 2-5 households per station.
- 2. This would be reserved for areas that have no other options presently or in the foreseeable future.
- 3. We would intend to install a wireless relay station with speeds of up to 3.0Mbps/.76Mbps, with an expected standard service plan of 1.5Mbps/512Kbps.
- 4. Current estimated project cost is \$100,000, subject to revision at the time of our formal application as the project details are worked out. We are requesting funding for \$50,000, representing 50% of the estimated project cost.
- 5. Premium Choice Broadband, will fund \$50,000, or 50% of the estimated project cost. Premium Choice has successfully carried out projects funded by the Authority in prior grant rounds, and we are committed meet our obligations financial, management, and operational with respect to the Special Installation Project.
- 6. We estimate that approximately 80 residences will be served by this project with this being reserved only for those who have no other options and who do not have the means to pay for what is involved.
- 7. We are working with residents to gather support for this project. We will provide evidence of community support with our formal application.
- 8. Premium Choice Broadband currently serves over 150 towns from 58 locations with wireless technology to over 2300 customers covering 5600 square miles. Premium Choice has a well-established record of using hard work and ingenuity in order to bring our services to rural Maine communities. We will be happy to provide more detailed evidence of our experience upon request.

Premium Choice Broadband, looks forward to the formal application process and to accomplishing the Authority's objectives in the service area of the Special Installation Project. If you have any questions about this Pre-Application letter, please give us a call or e-mail us; our contact

information appears below. We will be happy to respond. Thank you for your consideration of our proposed application.

Premium Choice Broadband

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